

Jr. Livestock Sale Committee (JLSC)

Meeting Minutes for September 23, 2025

The Jr. Livestock Sale Committee was called to order by Chairman, Logan Lenz, at 7:01 p.m. Those committee members in attendance were Logan Lenz, Tanner Adams, Bailey Schilling, Claire Haenny, Jenny Brown, Becca Walter, Russ Spence, Amber Spence, Brett Shreve, and Josh White.

Others in attendance were Ge Wyscarver, Stephanie Morrison, Shelby Gould, Jodie Witt, Cheryl Spence, Tracy Schweitzer and Cindy Buckhardt

All present introduced themselves

Agenda Approval

Quorum was established with three members absent: Don McGregor, Keri McGregor, and Tanner Isaacs. Russ Spence made a motion to approve the agenda which was seconded by Amber Spence. The motion was approved.

Approval of July 2025 Minutes

The JLSC meeting minutes were emailed to committee members. Becca Walter made the motion to approve the minutes, and Brett Shreve seconded. The minutes were approved.

Extension Report

Bailey Schilling reported that check ins went well, some congestion on Thursday. For next year, he will be looking to do record books checks at the beginning of July with the carbon copy turned in at county fair. Dates aligned for now are within the July 7-16th time frame; with two dates occurring at the Ranch and another two at ARDEC. Seven to eight volunteers will be asked for each date.

State Fair went smooth, quite a few members were present and represented Larimar County Fair well, many champions and high placings in classes

Record book contest will be held later this month, currently sending to leaders for grading.

Carcass contest results will occur on 10/15 at CSU where the top 5 winners are asked to be present. This will be a full educational event with carcass demonstrations and tours of the facility.

Financial Report

Logan Lenz presented the financial report. Currently sitting at \$1,019,660.69 with \$1,045,317 to be paid out to youth in September. A supplement handout was given

highlighting the sale numbers. This included \$1,071,758.80 in total sales including add-ons. Add-ons were up and sale was down. Stephanie Morrision brought up why sale was down number wise: QT mechanical did not come to sale due to upcoming retirement, 21st Century Equipment did not participate in any sales this year, Mountain Vet was not present due to retirement. There were only 2 less animals sold and we were down around \$20,000 whereas Weld County was down \$200,000.

Old Business- None

New Business

Logan Lenz stated that he had lots of positive feedback from participants and thanked committee. He then asked for committee reports.

Sponsors- Becca Walter reported that there was no negative feedback from sponsors

Packers/Post Sale- Don McGregor was not present; however, Logan Lenz reported that loadout went well. The packer issue in buyback for lamb and goats was smoothed over.

Also brought up that we need to make sure we water animals a little earlier during sale. Josh White mentioned that we could potentially get some fans set up for the pigs.

Jenny Brown stated that Innovative wants to be a part of the sale next year. There were conflicting statements about their availability on Wednesdays but Innovative told Jenny there were no issues. Innovative also stated that they would be available during the sale to answer any questions on cut sheets. Bailey Schilling asked if they could haul animals; Jenny did not get that fair in the conversation with Innovative. The committee needs to get clarification on their inclusion in the fair for next year.

Buyer Outreach- Jenny Brown reported that buyers are supportive of the time change to 1pm. She is still needing to talk to 4Rivers in Greeley. All the buyer awards have been distributed. There was a new buyer that was also in the top 10 buyers: Hurricane Air and Swabbing. Claire Haenny mentioned that she talked to Les Schwab and they wanted further clarification on the 3% commission piece. There were rumors about what is was going to that were incorrect. The sale committee would look to be more open and transparent about it.

Claire also spoke with Amber Graves and she liked that time change and asked about the possibility of an online auction with live bidding on a new platform due to sale being earlier and harder to get off work. Stephanie mentioned they tried to do it during Covid and it was \$9,000 to do it with Centennial and they would have to cut checks and be in full control. Ge said that they have had experience with Centennial during horse sale and might can't work with them again. The sale committee will look more into this.

Shelby Gould mentioned that Scott Martell needs to be removed from contact list because he is too busy to interact with kids before the sale; this has been taken care of by Jenny.

Jenny stated the new buyer survey showed that kids reaching out and contacting buyers were the most beneficial. Looking to take one year off Chamber of Commerce presentations because value does not seem to be there.

Jodie Witt mentioned potentially getting a buyer group together to get one representative to be present to bid for the group. Bailey mentioned maybe there is an option to do ½ a beef or something along those lines, would help if it was done ahead of time.

Claire mentioned Poudre Valley Community Farms where they are doing shared farming spaces in Fort Collins, they are looking for partners and may be interested in participating for direct farm to table options. Claire to send Jenny info

Cheryl Spence said that there were buyers that they weren't being seen at the sale. May need different colored cards or need to get black curtains behind bleachers. Really hard to see in the bleachers. Ge said they could only get 16 feet of black drop. **Easiest thing to get different colored cards, bright orange or hot pink cards**

Advertisements/Socials- Keri McGregor was not present but Logan mentioned a lot has been posted.

The top 20 buyers listed was requested by Becca. Jenny will send to her, may not can be public yet. Will need to get this posted on social media.

Sale Logistics: Ge Wyscarver thought it went well and that is was great to have the time to set up earlier.

Josh said that there were issues with gates getting latched, putting in more gates for swine fighting. Logan brought up some logistic options for pigs in separate pens as they move along.

Jenny asked to add another row of tables in the back of the arena

Ge said there is a potential to get more room from poultry and rabbits and push sale arena

Jenny stated there was some struggle with people in the back seeing. Maybe the potential for a small ramp for the sale ring. Ge said that it is not economically or structurally feasible.

Bailey mentioned about moving admin tables to the back of the sale ring but too hard to see

Ge mentioned a screen(s) to see the animals in the back or above the auction block

Jenny will follow up on raising the sale arena

Tracy Schweitzer brought up with security being shut down at 11am, buyers being told they can't park. Ge mentioned that ADA areas were getting over-ran, said that we can special spots if we want. There was parking for "buyers only." Need to look at "staff only" parking. Claire asked about staff parking area. Ge mentioned that there wasn't any this year but will look next year for it. Ge will look to visit this when new plans get set. Cindy Buckhardt commented that ADA parking was filled up quickly. Ge will look at for more of it next year. Logan asked how much we had, Gee said we had 24 spots with 15-16 spots added later. Need to offer more next year. Brett mentioned dedicated shuttle for parking.

Jenny had a comment from top 10 buyer that the change in time and speed of sale helped alleviated the need for a limited sale.

Buyer Dinner- Tanner Isaacs was not present.

Logan mentioned if we could extend the buyer dinner an hour later just due to the earlier sale (maybe earlier but later). Jenny said she heard the same thing due to food being put away early. Ge said there is a food safety concern and will need to investigate the timing with that. There were issues with bar timing due to the time difference of food being served. Cindy and Jenny brought up maybe some snacks on the table to help hold people over

Jodie said they liked the live stream under the tent, great sound, mention that could make it possible in the arena

Logan brought up that we have need to make sure we have the correct drinking beverages brands up to OVG's standards

Claire mentioned is there a potential to bring drinks in ahead of time to stage, doesn't have to be iced. Troughs were picked up and are at Stephanie's house. Russ said that the drinks were donated so they should not be able to take drinks away, he said this was in the original contract. He said he will investigate the original contract. He was told that they were thrown away, it is believed CSU took them back.

Stephanie mentioned a conversation needs to be had between OVG and the buyer dinner rep before sale

Species Reps:

Beef: Brett Shreve said it went well on at the sale, recommended that next year we have a parent present at the sale with the kid, Josh agreed with this. Bailey asked about the traffic in area, Brett said it was a good amount due to the lot sizes. Space was tight but an adjustment was made on one panel and it went well, Ge mentioned she will work on it next

year. It was not muddy in cattle pens, dry this year. The dust was being wet down in the cattle area

Meat Goat: Amber Spence said the sale went well, Ted Jensen did a good job making sure every one was in line. She said there was a good amount of kids helping.

Sheep: Tanner Adams reported that it went well. Becca suggested that there be a dedicated area for halters for sheep and goats.

Swine: Don was not present. Logan brought up the pen logistics again also look for watering and fans. We need to come up with a process within the next year for the water, buckets didn't work. Bailey mentioned kids were inattentive to animals after they sold them, maybe bring in mandatory sale meeting that the animals need to be cared for all the way up to the sale (watering/feeding). Becca mentioned there were volunteers for watering at 10pm but no one showed up to help. Josh mentioned if we could ask if members could leave their waterers and picking them up the next day could work.

Small Animals: Russ Spence said there were no issues with small animals. Tanner Adams asked if we could investigate adding some sort of ID for purple form; he will look to discuss with Russ.

Volunteers: Claire Haenny stated that small buckets were helpful, may need explanation on how to use buckets. She said it was challenging to help with leading all the volunteers all at once. Need a committee member or outside parent that can take responsibility for it on a timing period.

Claire said registration went smooth, it was challenging to find buyers if there are issues, may need someone else there to aid with buyer outreach (maybe Jenny). FNBO did a great job.

Older kids are needed for receipt runners. iffany, Morgan, & Addy did a good job at the table. Stephanie mentioned she will request their help again for next year.

Check-out was challenging because the volunteers change between check-in and out. Need to come up with solution to come up with how we can better facilitate this issue. Need to get people trained fast enough to get people checked in and out. At least one trained person present at check out. Claire will look streamline.

Other Items:

Logan mentioned Volgistics hours need to be logged, and will be tracked for this year until the end of December

Applications for committee members can start to be received. Jenny asked about timeline and the number spots open. Laura to follow up on timing to apply and current members spreadsheet. Stephanie mentioned that every 3 years committee members must reapply, Chair and Vice Chair have to vote in yearly, Secretary is a 3 year term. Some discussion around putting it in Clover Connection. Laura will look to just sent a mass email out. It is an interview process for newcomers and potentials for reapplicants. October is Fair Board elections, the elections for Sale Committee for follow

Public Comment: None

Logan mentioned that an adjustment of the July 2026 meeting was needed. It was scheduled for the 28th, need a motion to have the meeting moved from the 28th to the 21st. Claire made the motion with Becca seconding.

Logan asked for committee members to review the Fair Book as we will be addressing those in October. Need to look at nominations for Sale Committee, anyone can apply for those positions (Chair and Vice Chair).

Russ submitted a poultry bill for the Sale committee to pay, buyers only took about 8 pens of chickens.

Logan stated the next meeting will be October 21st and asked for motion to adjourn. Russ motioned to adjourn meeting with Amber seconding.

Meeting was adjourned at 8:26pm.

Minutes submitted by
Tanner Adams